

Branch Manager Pittsworth

Career opportunity in Agribusiness

Exciting Opportunity in Agribusiness Leadership

Join The Pursehouse Rural Group, a leading independent agribusiness specialising in agricultural products, services, equipment and advice across 27 locations in North West NSW and Queensland. With a strong commitment to serving farmers and supporting rural communities, we are seeking a driven Branch Manager to lead our Pittsworth QLD Branch and spearhead sales growth.

Key Responsibilities:

- Develop and execute sales strategies to drive revenue growth and achieve sales targets.
- Lead and motivate the branch team to deliver exceptional customer service and foster a culture of continuous improvement.
- Build and maintain strong relationships with key customers and suppliers to expand market depth.
- Analyse sales data and market trends to identify opportunities for growth and optimise sales performance.
- Collaborate with the senior management team to develop and implement business plans, product forecasts and strategies.
- Manage branch operations, including inventory management, budgeting, and employee development.
- Negotiate and collaborate with suppliers to maintain successful product lines and identify new opportunities.
- Work closely with our agronomy team and independent agronomists to forecast customer needs and ensure product availability.

Qualifications and Skills:

- Proven track record in driving sales growth and achieving sales targets.
- Strong commitment to safety.
- Relevant qualification in agribusiness, management, or equivalent.
- Broad knowledge and experience in core agribusiness functions.
- Excellent analytical and planning skills with a focus on business development.
- Outstanding communication skills to build positive relationships with customers and suppliers.
- Effective organisational and time management abilities.
- Ability to translate business strategy into operational plans.
- Valid Class C Driver's License and a sound knowledge of vehicle safety.
- LF Forklift License or willingness to obtain.
- Experience in a similar role is advantageous.

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We offer an above Award salary, plus superannuation, based on skills and experience, along with a company vehicle.

To Apply:

Please submit a cover letter outlining your relevant experience, along with your resume and contact details for two work-related referees. For more information, contact Elaine Alker in the Employee Relations and Safety Team on 0439 374 400 or Mark Roseby, General Manager, on 0427 461 221.

This position will be filled as soon as a suitable candidate is found, so we encourage you to apply promptly if interested.

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Respectful

Reliable

Resilient

Responsible