



Growing Together for Success

Business Manager- Fertiliser and Seed Senior Position

Career opportunity in Agribusiness

Pursehouse Rural is a leading Independent Agribusiness specialising in retail agricultural product distribution, located across 19 locations in North West NSW and Queensland.

The Company is pleased to announce it is seeking a Business Manager for Seed, Granular Fertiliser, Anhydrous and Liquid fertiliser portfolios for the Pursehouse Rural Group.

The Business Manager Seed and Fertiliser manages and directs day to day operations of these products including supplier relationships and trading arrangements. This role requires a strong focus on the continuous improvement of all fertiliser and seed product opportunities in line with the business plans and objectives.

We are seeking applications from people who possess the ability to:

- Ensure strong trading relationships are developed between the Company and its suppliers
- Support branches in maintaining and growing their customer base.
- Communicate current and accurate product information within the business.
- Maximise the efficiencies for financial growth of the portfolio
- Provide leadership at an executive level, promote a Company culture that encourages high performance and morale.
- Contract Management and Stakeholder Negotiations.
- Support in training and sales competency of the portfolio across the business.
- Understand and administer product logistics from the supplier and the customer.
- Align with the overall Business Strategy of Pursehouse Rural.

The successful applicant will also possess exemplary communication skills in dealing with all levels of the business as required.

Experience in an agricultural retail environment and an ability to demonstrate empathy related to rural living is highly desirable.

This is an ideal opportunity, during an exciting period, to join a progressive Company that is committed to providing a high level of support to employees and service to our customers.

An attractive salary will be offered commensurate with skills and experience.

Enquiries please contact: Elaine Alker 0439 374 400

Please forward your resume with three referees to hr@pursehouserural.com.au

Reference: Business Manager Fertiliser and Seed

Applications Close Friday 23rd May 2021

Respectful

Reliable

Resilient

Responsible